

VIETNAM
MARINE &
OFFSHORE
EXPO 2023



www.marine-vietnam.com

**AN INTERNATIONAL EXHIBITION
OF MARITIME TECHNOLOGIES,
SHIPBUILDING EQUIPMENT &
SUPPORTING INDUSTRIES**

*"Vietnam's Premier Shipbuilding & Maritime
Showcase at The Heart Of The Industry!"*

**5-7
July 2023**

**National Exhibition
Construction Centre (NECC)
Hanoi, Vietnam**

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Co-Located with:
Vietnam International Maritime
Conference (Vimar) 2023



Brought To You By:
Fireworks Trade Media Co.,Ltd
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ABOUT THE EVENT

VIETNAM INTERNATIONAL MARINE & OFFSHORE EXPO (VIMOX) 2023 is the only specialized Shipbuilding and Maritime event in Vietnam that brings together an international congregation of shipbuilding companies, maritime companies and also its supporting industries gathered in Hanoi, to showcase the latest developments in the shipbuilding and maritime industry.

Highlights Of

VIETNAM INTERNATIONAL MARINE & OFFSHORE EXPO (VIMOX) 2023



*Shipbuilders
Pavilion*



*Shipbuilders & Shipowners
Networking Lunch*



*Shipyard
Facility Visit*



*Maritime
Conference*



*Shipbuilding and Maritime
Technology Seminars*

FACTS OF VIETNAM'S SHIPBUILDING & MARITIME INDUSTRY

With its long coastline, strategic location and skilled low-cost labour force, Vietnam is an interesting location for maritime companies producing for third world markets and holds big opportunities for equipment suppliers. Several major international companies are already active in Vietnam's main centres for shipbuilding: Hai Phong, Da Nang and Ho Chi Minh City. Vietnam also has an extensive port infrastructure with over 120 ports, of which 37 ports can accommodate ocean cargo vessels. With an average annual export growth of 12% the port infrastructure is in continuous development to facilitate this trend.

ABOUT VIETNAM'S SHIPBUILDING INDUSTRY

With a coastline of 3260 km (excluding islands) on the Gulf of Tonkin, the South Chinese Sea and the Gulf of Thailand, the natural resources in Vietnam provide a good basis for marine activity. Vietnam is one of the world's largest shipbuilding country and the industry is one of the main priority sectors of the government of Vietnam.

According to the Law on Investment Article 16.1c, ship-building is one of the sectors that can be eligible for so called 'investment incentives'. From that article can be derived that ship-building is one of the priority sectors for the Vietnamese government. The country has 20 major domestic shipyards owned by the Ministries of Transport, Defence and Agriculture. Furthermore there are 8 foreign shipyards active in Vietnam that have established joint-venture operations with a Vietnamese shipyard. Among the foreign shipyards is Damen, which has established a joint-venture with SBIC's Song Cam shipyard. Despite the grave impact of the economic downturn on the shipbuilding industry in Vietnam, it remains a promising sector, in particular with regard to shipbuilding technology and equipment.

Currently there is a presence of 9 major shipbuilding factories, divided into three major clusters. In the south there are two factories with the capabilities to make ships sized 25 – 50,000 DWT. In the central part of Vietnam there are four factories, able to build ships sized 50 – 30,000 DWT. In the north there are three major shipyards, among which Dutch-owned company Damen Song Cam, able to build ships sized 30 – 70,000 DWT.

The overall sector is promising, in particular with regard to shipbuilding technology and equipment. Imported equipment mainly includes marine diesel engines, electronic-hydraulic steering gear, cranes up to 120 ton, air compressors, crankshaft grinders, plasma cutting machines, welding machines and other on-board equipment. Technology transfer in the sector is also a common co-operation with foreign partners that local shipyards prefer.

Meet These Buyers And More:

Ship & Boat Owners • Ship Managers • Ship Builders & Repairers • Boat Builders & Repairs • Cargo & Container Terminal Operators • Classification Societies • Ship Registrars • Boat, Tug, Ferry, Offshore Supply Vessel Operators • Consultants • Financiers • Insurers • Legal Professionals • Distributors & Agents • Freight Forwarders • Government Agencies • Navy & Police Coast Guards • Fisheries • Marine & Naval Architects & Designers • Offshore Suppliers & Services • Port and Maritime Agents • Port Managers / Terminal Operators • Public Administrators • Ship & Boat Chandlers • Ship Operators • Shippers • Shipping Agents and Brokers • Shipping Lines • Maritime Crewing / Manning / Recruitment Agents • Other Maritime Organisations • Manufacturer's Representative / Vendor • Mining Companies • Marine Support *National Oil Company / Government Institutions • Offshore Platforms / Supplies / Services • Oil & Gas Exploration Companies • Power Generation Companies • Production & Distribution • Oil & Gas Processing & Refinery • Pipelines Operation / Installation • Plant Engineering & Construction • Process Engineering • Project Consultancy • Repair Services (including welding shops) • Research & Development • Rig / Fabricator / Operator • Security * Shipbuilding & Marine Engineering • Transportation • Storage & Handling • Offshore Vessel Owners • Drilling Companies • Independent and National Oil Companies

"Our Portfolio of Maritime Events Exemplifies Our Experience In The Industry!"

THE ORGANIZER



Fireworks Trade Media Co.,Ltd

FireWorks Trade Media Co. Ltd, Vietnam is part of the Fireworks Trade Media Group, one of Asia's largest independently owned trade media company. Established in 2008, it is currently made up of 4 different business divisions with 14 international offices worldwide.

Visit our corporate website at: www.asiafireworks.com to find out more.

OUR PORTFOLIO OF INTERNATIONAL MARINE EVENTS ARE AS FOLLOW



Philippines Marine and Offshore Expo (PHILMarine)



Malaysia International Marine Expo (MIMEX)



Myanmar Maritime Expo (MYANMarine)



Thailand Marine & Offshore Expo (TIMOX)



Indonesia Marine & Offshore Expo (IMOX)



Bangladesh International Marine & Offshore Expo (BIMO)

A GLIMPSE INTO OUR PAST EXPOS





VENUE

NATIONAL EXHIBITION CONSTRUCTION CENTRE (NECC) HANOI, VIETNAM

VIETNAM INTERNATIONAL MARINE & OFFSHORE EXPO (VIMOX) 2023 will be held at **National Exhibition Construction Centre (NECC)** Hanoi. One of Vietnam's most impressive and popular purpose-built convention and exhibition center. The centre boasts the latest in exhibition and conferences facilities and also ample parking space for visitors and exhibitors.

IN PERSON / PHYSICAL EXHIBITIONS PACKAGES



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